

## Message Text

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ACTION ACDA-12

INFO OCT-01 EUR-12 ISO-00 CIAE-00 H-01 INR-07 IO-13  
L-03 NSAE-00 OIC-02 OMB-01 PA-01 PM-05 PRS-01  
SP-02 SS-15 USIA-06 TRSE-00 NSC-05 ACDE-00 /087 W  
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FM USDEL MBFR VIENNA

TO SECSTATE WASHDC PRIORITY 2449

SECDEF WASHDC PRIORITY

INFO USMISSION USNATO PRIORITY

AMEMBASSY BONN

AMEMBASSY LONDON

USNMR SHAPE

USCINCEUR

S E C R E T MBFR VIENNA 0576

E.O. 11652: GDS

TAGS: PARM NATO MBFR

SUBJ: FRG INITIATIVE: SHOULD PERCENTAGE FIGURE IN PARA 4A

BE ILLUSTRATIVE?

1. WE NOTE THAT, IN OCT 31 SPC MEETING REPORTED IN UNSATO 10787,  
UK REP ASKED (PARA 12) WHETHER THE COMMENT QUOTE ILLUSTRATIVE  
FIGURE UNQUOTE WOULD REMAIN IN PARAS 4A(1) AND (2). FRG REP

INDICATED IT SHOULD REMAIN IN ORDER TO PROVIDE SOME NEGOTIATING  
FLEXIBILITY. THEREUPON, UK DESICED TO TABLE FOOTNOTE WHOSE  
TEXT IS IN USNATO 10833.

2. IT IS UNCLEAR WHETHER FRG REP, WHO DID NOT PARTICIPATE  
IN LONDON TRILATERAL SESSION, WAS ACTING UNDER INSTRUCTIONS.  
HOWEVER, WE WISH TO RECALL THAT THE PARENTHETICAL PHRASE QUOTE  
COMMENT: ILLUSTRATIVE FIGURE UNQUOTE IN PARAS 4A(1) AND (2)  
OF FRG TEXT WAS INSERTED DURING THE LONDON TRILATERAL SESSION  
FOR THE EXPLICIT PURPOSE OF BRINGING THE ISSUE OF WHAT PERCENTAGE

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SHOULD BE USED IN THE INITIATIVE TO THE ATTENTION OF NATO FOR  
NATO DECISION PRIOR TO PRESENTATION OF THE INITIATIVE TO THE  
EAST. IT WAS THE AGREED VIEW OF THE LONDON PARTICIPANTS THAT A  
SPECIFIC FIGURE SHOULD BE ADVANCED TO THE EAST RATHER THAN AN  
ILLUSTRATIVE ONE.

3. WE THINK THE FIGURES OF 40 PERCENT AND 60 PERCENT ARE

SUITABLE FOR USE AND THAT THEY SHOULD BE INCLUDED IN SPECIFIC FORM IN PRESENTING THE WESTERN INITIATIVE. DOING SO WILL MAKE THIS ASPECT OF THE INITIATIVE MORE DEFINITE AND CLEAR AND INCREASE THE DESIRED IMPRESSION OF A SERIOUSLY INTENDED AND SPECIFIC COMMITMENT. MOREOVER IF NATO USED ILLUSTRATIVE FIGURES HERE, IT COULD ENCOURAGE THE EAST TO PROPOSE INCREASING THE STAGE ONE PERCENTAGE IN ORDER TO MINIMIZE SOVIET STAGE TWO REDUCTIONS. IF THE EAST SHOULD SUBSEQUENTLY ASK FOR AN ADJUSTMENT OF THE DIVISION OF REDUCTIONS BETWEEN THE TWO STAGES, THIS COULD THEN BE CONSIDERED BY THE ALLIES AS THE UK FOOTNOTE INDICATES.

4. THE WEST DOES NOT WISH STAGE ONE TO BECOME EXCESSIVELY LARGE SINCE THIS COULD PERMIT THE SOVIETS TO AVOID TAKING THEIR PROPORTIONATE SHARE OF TOTAL WARSAW PACT REDUCTIONS. AT THE SAME TIME, TO REDUCE STAGE ONE DRASTICALLY WOULD DECREASE WHATEVER INDUCEMENT IT MAY HOLD FOR THE SOVIETS THAT THEIR PHASE II REDUCTIONS WOULD BE PRECEDED BY SIZEABLE WESTERN EUROPEAN REDUCTIONS. HENCE THE ONLY FEASIBLE CHANGE IN THE 40/60 PERCENT DIVISION BETWEEN STAGE ONE AND STAGE TWO IS IN THE RANGE OF ABOUT 10 PERCENT EITHER WAY. THUS, THE ONLY EFFECT OF SPECIFYING SOME OTHER PERCENTAGE IN VIEW OF A 40/60 PERCENT DIVISION BETWEEN STAGE ONE AND STAGE TWO WOULD BE TO CHANGE BY ONE YEAR THE DATE OF IMPLEMENTATION OF SOME SMALL INCREMENT OF THE NON-US WESTERN DIRECT PARTICIPANT REDUCTIONS.

5. WE THEREFORE RECOMMEND THAT THE PHRASE QUOTE COMMENT:  
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ILLUSTRATIVE FIGURE UNQUOTE BE DELETED FROM THE TEXT OF PARAS 4A(1) AND (2) AND THAT THE FIRST SENTENCE OF THE UK FOOTNOTE BE REPLACED BY THE FOLLOWING: QUOTE EASTERN REPRESENTATIVES MAY AT SOME POINT SUGGEST A CHANGE IN THE PERCENTAGES PROPOSED FOR THE FIRST AND SECOND STAGES UNQUOTE.

6. IF, HOWEVER, A SUGGESTION THAT THE PROCEDURE IN PARA 5 BE FOLLOWED SHOULD ELICIT A DESIRE ON THE PART OF OTHER NATO MEMBERS TO STUDY THE PERCENTAGE WHICH SHOULD BE TAKEN IN THE FIRST STAGE, THEN WE WOULD RECOMMEND ADHERING TO THE PRESENT TEXT PLUS THE PROPOSED UK FOOTNOTE. RESOR

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NNN

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